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Sales representative (m/f/d) – cold calling in the B2B sector (full-time or part-time)

Description

A structured, conceptual way of working meets a hands-on mentality and a strong sense of WE. This is what makes WHEELS valuable for us, our customers and partners. Today, we are a leading provider of contract logistics that is much more than just a transportation service provider. Whether value-added services or IT consulting – we break new ground and realize time and again that there is still a lot in all of us. What potential would you like to uncover with us as a **sales representative (m/f/d) – cold calling in the B2B sector (full-time or part-time)**?

Hiring organization

WHEELS Logistics GmbH & Co. KG

Employment Type

Full-time

Job Location

Hansestraße 6, 48165, Münster, Deutschland

CHALLENGES THAT YOU TACKLE

- Sales support through cold calling in the B2B sector
- Making contact with potential new customers and convincing decision-makers
- Generating new leads for our transport and warehouse logistics services
- Arranging appointments for initial meetings

QUALIFICATIONS THAT MAKE YOU STAND OUT

- Experience in cold calling via telephone in the B2B sector
- Experience in selling services, preferably in the logistics sector
- You are outgoing, communicative and hard-working
- Rejections motivate you to become even better

BENEFITS THAT INSPIRE YOU

- Work in a team that strives to get the best out of everything and whose cohesion is second to none.
- For a good work-life balance, we offer a proportion of mobile working from home and flexible working hours.
- Find modern offices and a company daycare center for your children.
- Benefit from attractive fitness offers via our Wellpass cooperation and strong employee discounts via our corporate benefits portal.
- Coffee lover? Great, because the drinks from our original Italian portafilter machine not only taste like dolce vita, they're also free.
- On top of that, we pay vacation and Christmas bonuses as well as capital-forming benefits as part of our company pension scheme.

Want to find out more?

Gain further valuable insights into WHEELS Logistics in our [stories](#).